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> Wendy Bluemling Director - Regulatory Affairs

September 19, 1997

Mr. William F. Caton, Acting Secretary **Federal Communications Commission Room 222** 1919 M Street, N.W. Washington, D.C. 20554

Re: CC Docket No. 94-1/CCB/CPD 97-41

RECEIVED

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FEDERAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

EX PARTE

Dear Mr. Caton:

Yesterday, on September 18, 1997, Ms. Anne MacClintock, Mr. David Clark, and I met with Mr. Richard Metzger and Ms. Blaise Scinto to discuss events in Connecticut and the above referenced proceeding and SNET's Petition for Waiver, CCB/CPD 97-41. Attached are the materials referred to in the meeting to include 1) a summary of the rate of return tables used in SNET's Petition, and 2) an analysis entitled "People's Bank Business Barometer" that measures the economic activity within Connecticut. There was a discussion of how SNET's earnings are affected because of its size. Dave Clark explained that SNET, with its smaller population compared to larger price cap companies, must recover large, fixed expenditures over its smaller base population, which is a significant factor affecting earnings. As examples, Dave highlighted major planned, costintensive projects to include SNET's Project 2000 systems work, and its financial reporting systems upgrade. The high fixed expenses associated with these projects are spread across SNET's smaller customer base, whereas the cost for these same projects in the larger price cap companies can be spread over a much more sizable customer population.

This letter is filed in accordance with Section 1.1206(a)(1) of the Commission's rules, two (2) copies of this letter are being filed today.

Sincerely,

Attachments

Copy: Mr. Richard Metzger, Ms. Blaise Scinto International Transcription Services (ITS)

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### SNET'S Petition for Waiver/Amendment Re: "X - Factor" of 6.5%

TABLE 1

SNET'S ANNUAL INTERSTATE RATES OF RETURN					
1991	1992	1993	1994	1995	1996
X=3.3%	X=3.3%	X=3.3%	X=3.3%	X=4.0%	X=4.0%
8.56%	12.06%	11.52%	11.34%	11.58%	11.49%

TABLE 2

SNET'S	ANNUAL INTERS	STATE RATES OF	RETURN HAD TH	E X-FACTOR BEE	EN 6.5%
1991	1992	1993	1994	1995	1996
X=6.5%	X=6.5%	X=6.5%	X=6.5%	X=6.5%	X=6.5%
7.55%	10.4%	8.8%	7.5%	6.41%	5.96%

TABLE 3

SNET'S ANI AVER	NUAL INTERSTAT AGE ANNUAL GR	TE RATES OF RET COWTH IN DEMAI	URN HAD IT EXP ND FOR INTERST	ERIENCED THE L ATE ACCESS SER	NDUSTRY'S VICES
1991	1992	1993	1994	1995	1996
X=3.3%	X=3.3%	X=3.3%	X=3.3%	X=4.0%	X=4.0%
8.82%	13.93%	12.05%	12.50%	13.50%	13.17%

### SNET'S Petition for Waiver/Amendment Re: "X - Factor" of 6.5%

TABLE 4

(PRIOR	TO APPLICATION	TE RATES OF RETUR OF THE LOW-END A 0% Mou 7.0%, 70% Li	DJUSTMENT MECH	ANISM)
YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
X=6.5%	X=6.5%	X=6.5%	X=6.5%	X=6.5%
11.0%	9.2%	8.1%	6.9%	5.6%

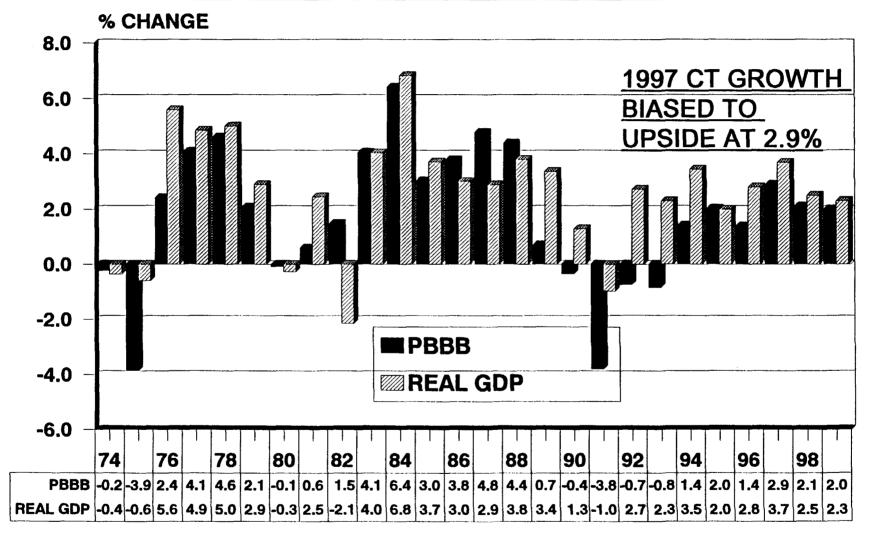
TABLE 5

(AFT)	ER APPLICATION OF	THE LOW-END AD	RN USING A 6.5% X-F. JUSTMENT MECHA ines 3.2%; Exp Growth	NISM)
YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
X=6.5%	X=6.5%	X=6.5%	X=6.5%	X=6.5%
11.0%	9.2%	8.6%	8.3%	8.0%

TABLE 6

SNET'S A (Comp	NNUAL INTERSTATE posite Growth 4.3%: 30	RATES OF RETURN 0% Mou 7.0%, 70% Li	USING AN X-FACTOI nes 3.2%; Exp Growth	R OF 5.3% 3.2%)
YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
X=5.3%	X=5.3%	X=5.3%	X=5.3%	X=5.3%
11.9%	11.3%	10.9%	10.5%	10.0%

### PEOPLE'S BANK BUSINESS BAROMETER VS. REAL GDP ANNUAL % CHANGE, 1974-1999

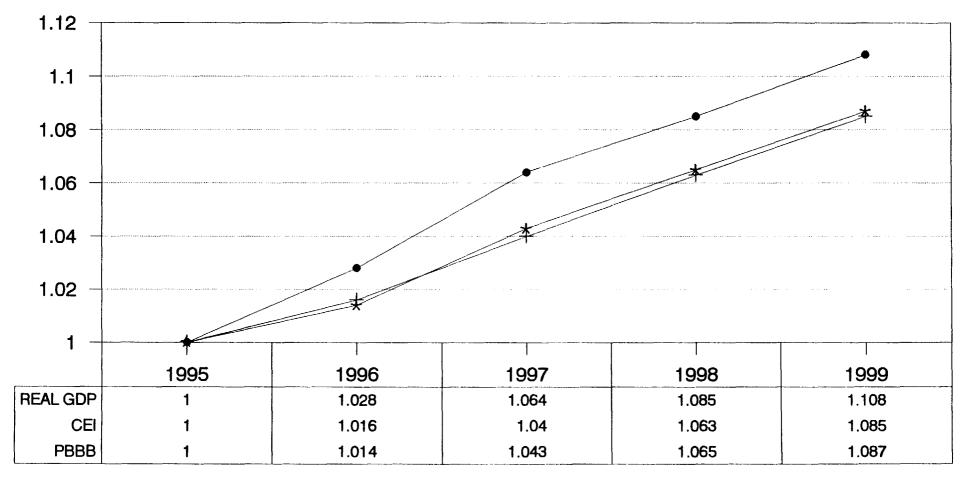


Sources: DataCore Partners, Inc. and U.S. Commerce Dept..

**NOTE: Forecast begins in 1997** 

**SEPTEMBER 1997** 

## CUMULATIVE REAL GDP GROWTH VS. CEI AND PBBB GROWTH, 1995-1999



### **YEARS**

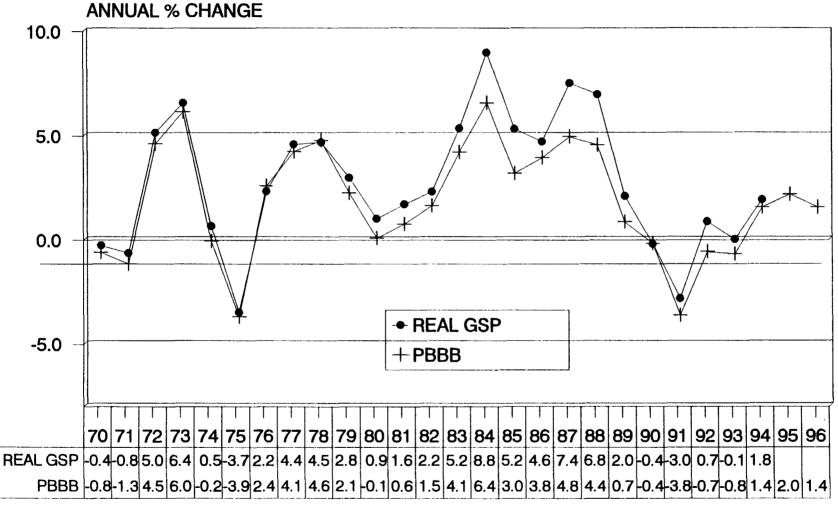
◆ REAL GDP + CEI \* PBBB

SOURCES: DATACORE PARTNERS, INC.

U.S. COMMERCE DEPT.

**SEPTEMBER 1997** 

### PEOPLE'S BANK BUS. BAROMETER VS. CT. REAL GSP (ANNUAL RATES OF CHANGE, 1970-1996) (R-BAR SQUARE = 94.7%)



SOURCES:FEDERAL RESERVE BANK OF BOSTON, U.S. DEPT. OF COMMERCE, DATACORE PARTNERS, INC. NOTE: REFLECT 3/97 CT LABOR REVISIONS SEPTEMBER 1997

# PEOPLE'S BANK BUSINESS BAROMETER

COINCIDENT INDICATOR OF ECONOMIC ACTIVITY WITHIN CONNECTICUT.

### FORMED FROM THREE STATEWIDE SERIES:

- MANUFACTURING PRODUCTION
- NON-MANUFACTURING EMPLOYMENT
- REAL DISPOSABLE INCOME

RELIABLE BAROMETER WITH RESPECT TO THE MAGNITUDE AND DIRECTION OF OVERALL ECONOMIC EXPANSION